



Speed
Reliability
Value Performance

COMPUAGE INFOCOM LTD

15th November 2019

To,
The Corporate Services Dept.,
BSE Ltd.,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

National Stock Exchange of India Ltd.,
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051.

Security Code: 532456
ISIN: INE070C01037

Symbol: COMPINFO

Sub: Press Release on Q2 & H1 FY20 Results

Dear Sir/Ma'am,

Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the quarter and half year ended 30th September 2019.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,
For Compuage Infocom Limited

Disha Shah
Company Secretary



Place: Mumbai

Compuage Infocom Posts Strong Q2 & H1 FY20 Results

- Consolidated Revenue for H1FY20 up by 2.0% YoY
- Consolidated EBITDA for H1FY20 up by 5.4% YoY
- Consolidated Profit After Tax for H1FY20 up by 23% YoY

Compuage Infocom Limited Limited (BSE: 532456) (NSE: COMPINFO) announced its un-audited Standalone and Consolidated results for the quarter ended & half year ended 30th September 2019.

Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director, said, "I am very pleased to announce a strong Q2 & H1 FY20 Results. The revenue for the company were stable for the quarter despite the weak business environment while Gross Profit and EBITDA margins have expanded on the back of operational efficiencies."

Consolidated Q2 & H1 FY20 Financial Performance

Profit & Loss (Rs. Crs)	Q2FY20	Q2FY19	YoY	H1FY20	H1FY19	YoY
Revenue from Operations	1,288.5	1,298.3	-0.8%	2,214.7	2,171.9	2.0%
Gross Profit	51.1	45.1	13.3%	88.8	81.6	8.9%
Gross Profit Margin (%)	4.0%	3.5%		4.0%	3.8%	
EBITDA	26.0	23.5	10.7%	42.7	40.5	5.4%
EBITDA Margin (%)	2.0%	1.8%		1.9%	1.9%	
Profit After Tax	10.4	6.9	51.5%	14.6	11.9	23.2%
PAT Margin (%)	0.8%	0.5%		0.7%	0.5%	
EPS	1.60	1.17	36.8%	2.25	2.02	11.4%

Key Highlights

Stable Revenue

- ✓ Revenue for Q2FY20 decreased by 0.8% YoY to Rs 1,288 Crores, while for H1FY20, it increased by 2.0% YoY to Rs. 2,215 Crores despite the weak business environment

Gross Profit & Margins

- ✓ Gross Profit for Q2FY20 increased by 13.3% YoY to Rs. 51.1 Crores while for H1FY20 it is up by 8.9% YoY to Rs. 88.8 Crores



- ✓ Gross Profit Margins Expands by 49 bps to 3.97% in Q2FY20 from 3.48% in Q2FY19 and 26 bps to 4.01% in H1FY20 from 3.75% in the same period last year as result of higher revenue contribution from a more profitable segment

EBITDA & Margins

- ✓ EBITDA for Q2FY20 stood at Rs. 26.0 Crores, up by 10.7% YoY and for H1FY20, it is up by 5.4% YoY to Rs. 42.7 Crores
- ✓ EBITDA Margins for Q2FY20 expands by 21 bps YoY to 2.02% and for H1FY20, it expanded by 6 bps YoY to 1.93% on the back of cost optimizations undertaken by the company

Profit After Tax & Margins

- ✓ Profit After Tax for Q2FY20 increased by 51.5% to Rs. 10.4 Crores YoY and for H1FY20, it increased by 23.2% YoY to Rs. 14.6 Crores
- ✓ PAT Margins for Q2FY20 expanded by 28 bps YoY to 0.81% and for H1FY20 by 11 bps to 0.66%

About Compuage Infocom Limited:

Compuage Infocom Ltd. is the distribution giant that creates opportunities for enterprise advancement for its channel partners through aggressive market development and continuous enhancement of its product portfolio.

Compuage Infocom Ltd. acts as a strategic link between vendors and partners, supporting them for unprecedented levels of business performance by catering to SOHO, SMB, Mid size, Large Enterprises and Government Organizations across various industry verticals.

The Company has 28 Global Brands, 46 sales offices and 69 service centers across the country with 12500+ online & offline retailers, resellers and system integrators.



Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking Statements to reflect actual results changed assumptions or other factors.

For further details please contact:

Compuage Infocom Ltd.

CIN: L99999MH1999PLC135914



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