



Speed
Reliability
Value Performance

COMPUAGE INFOCOM LTD

31st May, 2021

To,
The Corporate Services Dept.,
BSE Ltd.,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

National Stock Exchange of India Ltd.,
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051.

Security Code: 532456
ISIN: INE070C01037

Symbol: COMPINFO

Sub: Press Release on Q4 FY21 Results

Dear Sir / Ma'am,

Please find enclosed herewith press release relating to the announcement of Audited Financial Results of the Company for the quarter and year ended 31st March, 2021.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,

For Compugate Infocom Limited,

Anmol Jolly
Company Secretary



Place: Mumbai

Investor Release: 31st May 2021

Compuage Infocom posts 3.3% Revenue Growth YoY in Q4FY21; Strong recovery in Revenue & Profitability continues sequentially

Q4FY21 Consolidated Financial Highlights

- Total Income at Rs. 1,082.9 Crores, up 6.9% on QoQ basis
- EBITDA at Rs. 32.9 Crores, up 43.9% on QoQ basis
- PAT at Rs. 7.6 Crores, up 23.6% on QoQ basis

Compuage Infocom Limited announced its audited Standalone and Consolidated results for the quarter and full year ended 31st March 2021.

Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director, said, “I am very pleased to report that our company has continued the strong recovery during Q4FY21 by posting ~7% revenue growth & ~24% PAT growth on QoQ basis. On Full Year basis, our revenue was down only 12% YoY inspite of lockdown impact during Q1 & Q2.

FY21 has been one of the most challenging year for the business. Sustaining the business and profitability during FY21 took precedence over chasing growth for us. We are extremely pleased to have come out of this pandemic year relatively unscathed on the back of consistent business development and cost optimization initiatives.

Compuage has started FY22 with signing distribution partnership with Optoma Corporation for its projectors in India while Dahua Technology has extended our distribution partnership to cover an additional product line of storage business signifying our excellent serviceability. Although the second wave of covid-19 has somewhat impacted the recovery momentum, but we believe the business recovery would be much more stronger & sustainable in the times to come once the pandemic subsides.”

Consolidated Q4FY21 Financial Performance

Profit & Loss Statement (Rs. Crs)	Q4FY21	Q4FY20	YoY%	Q3FY21	QoQ%	FY21	FY20	YoY%
Total Income	1,082.9	1,048.4	3.3%	1,013.0	6.9%	3,747.2	4,249.2	-12%
Gross Profit	51.0	54.8	-6.9%	44.4	15.0%	169.9	194.9	-13%
Gross Profit Margin (%)	4.7%	5.2%		4.4%		4.5%	4.6%	
EBITDA	32.9	32.3	1.7%	22.8	43.9%	94.4	105.0	-10%
EBITDA Margin (%)	3.0%	3.1%		2.3%		2.5%	2.5%	
Profit After Tax	7.6	10.5	-27.6%	6.1	23.6%	20.7	30.5	-32%
PAT Margin (%)	0.7%	1.0%		0.6%		0.6%	0.7%	

About Compuage Infocom Limited:

Compuage Infocom Ltd is a distribution house creating opportunities for its channel partners through aggressive market development backed by efficient supply chain management. The company acts as a strategic link between vendors (brands) and partners (resellers), equipping them for unprecedented levels of business performance. Compuage focuses on Enterprise Solutions, Cloud Computing, PCs & Peripherals and Hardware Services. With 46 sales offices, 25 warehouses, 69 service centres and a team of over 750 professionals across the country and region, Compuage represents 27 global brands and supports over 12,000 online & offline retailers, resellers and system integrators.

Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.

For further details please contact:

<p>Compuage Infocom Ltd. CIN: L99999MH1999PLC135914</p>	<p>Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285</p>
 <p>Speed Reliability Value Performance</p> <p>COMPUAGE INFOCOM LTD</p> <p>Ms. Anmol Jolly anmol.jolly@compuageindia.com www.compuageindia.com</p>	<p>SGA <u>Strategic Growth Advisors</u></p> <p>Mr. Shrenik Shah / Ms. Ami Parekh +91 96647 64465 / +91 80824 66052 shrenik.shah@sgapl.net / ami.parekh@sgapl.net www.sgapl.net</p>