

Speed
Reliability
Value Performance

COMPUAGE INFOCOM LTD

17th August, 2020

To,
The Corporate Services Dept.,
BSE Ltd.,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

National Stock Exchange of India Ltd.,
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051.

Security Code: 532456
ISIN: INE070C01037

Symbol: COMPINFO

Sub: Press Release on Q1 FY21 Results

Dear Sir/Ma'am,

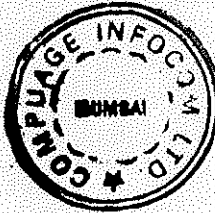
Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the quarter ended 30th June, 2020.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully,
For Compuage Infocom Limited

Atul H. Mehta
Chairman and Managing Director
DIN: 00716869



Place: Mumbai

Investor Release: 17th August, 2020

Compuage Infocom reports total income of Rs. 561 Crores in Q1FY21, impacted by COVID-19 lockdown

- **Consolidated Total Income at Rs. 561.0 Crores**
- **Consolidated Gross Profit at Rs. 29.3 Crores, Gross Margins expands by 80 bps YoY**
- **Consolidated EBITDA at Rs. 13.4 Crores, EBITDA Margins expands by 20 bps YoY**

Compuage Infocom Limited announced its un-audited Standalone and Consolidated results for the quarter ended 30th June 2020.

Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director, said, “Q1FY21 was one of the most challenging quarter for the company till date. Business operations were impacted as significant part of the quarter went under the COVID-19 induced lockdown. However, the silver lining was that once the lockdown started easing, there was a new set of demand for IT products emerging from corporates working from home. In spite of the lockdown, we still managed to sign a distribution partnership with **Zhejiang Dahua Technology Co. Ltd.**, the world-leading video-centric smart IoT solution and service provider for its entire distribution range of CCTV surveillance and video management solution products in four major states of India including Maharashtra, Karnataka, Andhra Pradesh and Telangana.

Our Total Income for Q1FY21 stood at Rs. 561 Crores, impacted by the lockdown, however our Gross margins & EBITDA margins expanded by 80 bps and 20 bps YoY respectively on the back of our continuous focus on better product mix and cost optimization efforts. We believe we have passed through the toughest phase during Q1 and we expect business to improve going forward.

We believe that, though COVID-19 has disrupted businesses throughout the world, it has with it brought a new digital revolution in terms of how people work, communicate and co-ordinate with each other. We are confident that post pandemic world will lead companies to invest extensively in IT devices that enable smooth work from home operations, cloud services & cyber security services. Our company is present and established in all these value-added segments, with Pan – India distribution reach, strong brand portfolio and efficient supply chain and thus are well placed to capture these new business opportunities and increase our market share”.

Consolidated Q1FY21 Financial Performance

Profit & Loss Statement (Rs. Crs)	Q1FY21	Q1FY20	FY20
Total Income	561.0	929.6	4,249.2
Gross Profit	29.3	41.1	194.9
Gross Profit Margin (%)	5.2%	4.4%	4.6%
EBITDA	13.4	20.2	105.0
EBITDA Margin (%)	2.4%	2.2%	2.5%
EBIT	12.5	19.1	100.8

About Compuage Infocom Limited:

Compuage Infocom Ltd. is the distribution giant that creates opportunities for enterprise advancement for its channel partners through aggressive market development and continuous enhancement of its product portfolio. Compuage Infocom Ltd. acts as a strategic link between vendors and partners, supporting them for unprecedented levels of business performance. The Company has 30 Global Brands, 46 sales offices, 28 Warehouses and 69 service centers across the country with 12500+ online & offline retailers, re-sellers and system integrators.

Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.

For further details please contact:

<p>Compuage Infocom Ltd. CIN: L99999MH1999PLC135914</p>	<p>Strategic Growth Advisors Pvt. Ltd. CIN: U74140MH2010PTC204285</p>
 <p>Speed Reliability Value Performance</p> <p>COMPUAGE INFOCOM LTD</p> <p>Ms. Anmol Jolly anmol.jolly@compuageindia.com www.compuageindia.com</p>	<p>SGA <u>Strategic Growth Advisors</u></p> <p>Mr. Shrenik Shah / Ms. Ami Parekh +91 96647 64465 / +91 80824 66052 shrenik.shah@sgapl.net / ami.parekh@sgapl.net www.sgapl.net</p>